

## Learn to THINK LEAN • Classes Start May 21, 2009

# Find the Hidden Cash!

**Buried in your inventory or that you're losing as waste!**

*Put the cash you find to work where you need it in these tough times!*

### Improve your bottom line!

- Operating margin from 5.4% to 13.8%
- EBITDA increased 300%
- Manufacturing lead time from 14 days to 2 days
- WIP inventory increased from 23 to 67 turns/year

### Topic Areas

- Lean Concepts & Case Study
- Creating a Lean Culture
- Value Stream Mapping
- Stability and Process Improvements
- Just-In-Time
- Measuring & Sustaining

**Location:** Newport Corporation, USA Corporate Headquarters  
1791 Deere Avenue  
Irvine, CA 92606

**Times:** 7 Thursdays from May 21, 2009 through July 2, 2009.  
6 pm – 9:30 pm (please arrive 30 minutes early on May 21)

**Fees:** \$700 APICS member *includes course materials*  
\$850 non-member *includes course materials*

**Register NOW:** <http://www.apics-oc.org>. *Class fills quickly.*

### Lead Instructor:

Nicholas Testa, CFPIM, CSCP, CIRM, Jonah  
APICS Lead Instructor

Nick Testa has been in senior management for over 30 years, applying Lean and other business improvement tools at and within organizations of all sizes and types. Also active in APICS, he served on its board and as President of this global Association for Operations Management. He is an internationally known speaker, college instructor, and consultant. He analyses real world problems with insight and pragmatism, helping students bring the lessons of the classroom back to work.

Please place photo of Nick Testa here.

### Learn and practice:

- Creating a Lean culture
- Visually manage with 5Ss
- Build and use a value stream to achieve goals
- Do it right and just in time
- Target process improvements

### This training pays for itself in CASH.

*APICS Lean Certificate of Completion to students meeting the requirements at end of series*